

# WHY YOUR PROVIDENCE FEE IS AN ASSET

# GREAT NEWS FOR PROVIDENCE RESORT HOMEOWNERS AND NEW BUYERS

## The Providence Land Lease model proves affordable for people on a fixed income for more than 20 years.

When CPI figures for the March 2023 quarter revealed an annual increase of 5.8%, our team set out to find the answer to the question 'Does the cost of living in a land lease community maintain the same level of affordability for people on a full or part pension over time?'

A close look at the numbers reveals, as per the graph below, the pension increase was higher than the CPI increase for 19 of the last 23 years!

And, with Australia's aging population having an ever-increasing influence at the polls, the media is predicting this trend is not about to change any time soon.

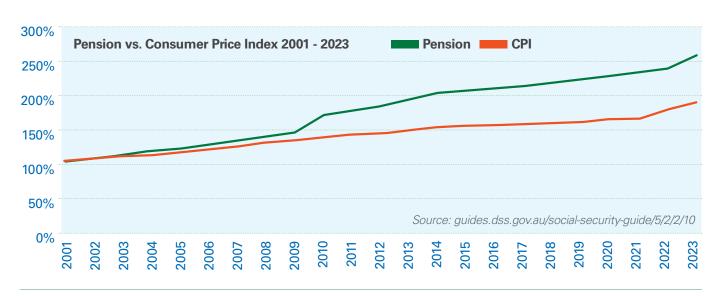
Perhaps this influence is also behind the recent surprise Federal Budget announcement of a 15% increase in rent assistance from September this year!

Thanks to the Providence land lease model, Centrelink pays this fortnightly rent rebate to Providence Resort Homeowners, making the cost of living in a Providence Resort even more affordable.

While most of our residents move

in to enjoy the security, lifestyle, companionship, activities and quality of life on offer, it's fantastic to know the choice is sustainable and comforting that the statistics demonstrate it works financially over the long term.

Another trend we're seeing is that, due to higher interest rates, more downsizers are selling their family home and investing the cash they free up to create a secondary income which supports their wonderful way of life.



## EXTRA INCOME GENERATED FROM DOWNSIZING

(example using an 8% managed investment return over 10 years)



Card Property

YOUR ESTIMATED WEEKLY COSTS SAVINGS FOR SINGLES LIVING IN A PROVIDENCE LIFESTYLE RESORT: SAVE UP TO \$257.20\*\*

## WE CREATE ANNUAL SAVINGS AND LIFESTYLE BENEFITS FOR SINGLES

		Weekly Savings	s Week	ly Site Fee	Extra cash each week	
Singles on a pension after rebate		\$257.20**	\$	154.20	\$103	
Self-funded retiree singles		\$257**		\$230	\$27	
Selected expense list	Cost per item - a comfortable lifestyle in the suburbs	Cost per item - a comfortable lifestyle in Providence	Estimated savings per week for singles		Reason for Providence Homeowner savings	
Car maintenance and fuel costs	\$171	\$68	\$103	Transition to EV and plug into Providences solar/battery embedded network		
Council rates	\$42	-	\$42	Included in the Providence weekly fee		
Power and gas costs	\$50	\$10	\$40	Energy efficient homes with 8kWh of daily electricity included		
Water rates	\$21	-	\$21	Included in the Providence weekly fee		
Repairs & maintenance	\$23	\$6	\$17	Each home is brand new and designed for minimum longterm maintenance		
Water consumption	\$10	\$5	\$5	Providence water wise, smaller gardens reduce annual consumption		
Bundle: home phone/ broadband/mobile	\$22	\$20	\$2	Utilise the ProvidenceTCP for a better and faster service		
Household cleaning & other supplies	\$23	\$16	\$7	Smaller, well designed Providence homes reduce cleaning costs		
Home improvements	\$8	-	\$8	Providence homes are already fitted with most improvements		
Cinema/plays/day trips	\$6	\$3	\$3	With Providence many outings are discounted with group bookings		
Building & contents insurance	\$35	\$30	\$5	Lower premiums due to a more secure environment		
Memberships	\$4	-	\$4	Homeowners have year round access all year round to the resort amenities		
Public transport	\$3	\$2	\$1	Resort bus available for weekly trips to local shops and amenities*		
Total	\$417*	\$160**	\$257**			

\* Source: ASFA Retirement Standard March Quarter 2023 \*\* The savings are Providence Lifestyle's best estimate and will be higher or lower depending on each Resort Homeowner's individual lifestyle habits. Information in this brochure was correct at the time of printing and is subject to change without notice due to availability, compliance, service or other considerations.



Resort Style Living for Over 50s For more information please contact:

#### Blake Duffield

Sales Consultant for Piara Waters Lifestyle Resort **T** 0403 538 357 **E** blake@providencelifestyle.com.au

### **Mark Jewell**

Sales Consultant for Haynes, Henley Brook & Mandurah Resorts **T** 0411 497 111 **E** markJ@providencelifestyle.com.au

## providencelifestyle.com.au



# WHY YOUR PROVIDENCE FEE IS AN ASSET FOR COUPLES

# GREAT NEWS FOR PROVIDENCE RESORT HOMEOWNERS AND NEW BUYERS

## The Providence Land Lease model proves affordable for people on a fixed income for more than 20 years.

When CPI figures for the March 2023 quarter revealed an annual increase of 5.8%, our team set out to find the answer to the question 'Does the cost of living in a land lease community maintain the same level of affordability for people on a full or part pension over time?'

A close look at the numbers reveals, as per the graph below, the pension increase was higher than the CPI increase for 19 of the last 23 years!

And, with Australia's aging population having an ever-increasing influence at the polls, the media is predicting this trend is not about to change any time soon.

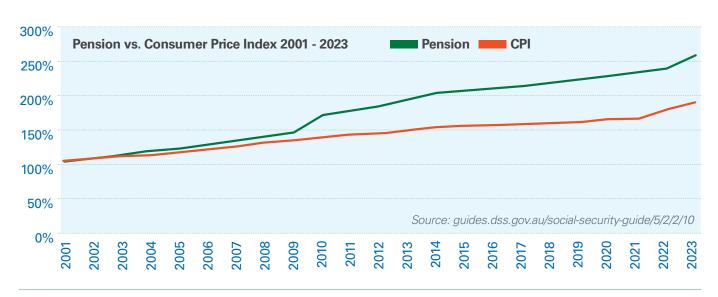
Perhaps this influence is also behind the recent surprise Federal Budget announcement of a 15% increase in rent assistance from September this year!

Thanks to the Providence land lease model, Centrelink pays this fortnightly rent rebate to Providence Resort Homeowners, making the cost of living in a Providence Resort even more affordable.

While most of our residents move

in to enjoy the security, lifestyle, companionship, activities and quality of life on offer, it's fantastic to know the choice is sustainable and comforting that the statistics demonstrate it works financially over the long term.

Another trend we're seeing is that, due to higher interest rates, more downsizers are selling their family home and investing the cash they free up to create a secondary income which supports their wonderful way of life.



## EXTRA INCOME GENERATED FROM DOWNSIZING

(example using an 8% managed investment return over 10 years)



Canal Dates of States

YOUR ESTIMATED WEEKLY COSTS SAVINGS FOR COUPLES LIVING IN A PROVIDENCE LIFESTYLE RESORT: SAVE UP TO \$304\*\*

## WE CREATE ANNUAL SAVINGS AND LIFESTYLE BENEFITS FOR COUPLES

		Weekly Savings	s Week	ly Site Fee	Extra cash each week
Couples on a pension after rebate		\$304**		\$172	\$132
Self-funded retiree couples		\$304**	\$246		\$58
Selected expense list	Cost per item - a comfortable lifestyle in the suburbs	Cost per item - a comfortable lifestyle in Providence	Estimated savings per week for couples		Reason for Providence Homeowner savings
Car maintenance and fuel costs	\$183	\$73	\$110	Transition to EV and plug into Providences solar/battery embedded network	
Council rates	\$42	-	\$42	Included in the Providence weekly fee	
Power and gas costs	\$61	\$10	\$51	Energy efficient homes with 8kWh of daily electricity included	
Water rates	\$25	-	\$25	Included in the Providence weekly fee	
Repairs & maintenance	\$23	\$6	\$17	Each home is brand new and designed for minimum longterm maintenance	
Water consumption	\$20	\$10	\$10	Providence water wise, smaller gardens reduce annual consumption	
Bundle: home phone/ broadband/mobile	\$29	\$20	\$9	Utilise the ProvidenceTCP for a better and faster service	
Household cleaning & other supplies	\$30	\$21	\$9	Smaller, well designed Providence homes reduce cleaning costs	
Home improvements	\$8	-	\$8	Providence homes are already fitted with most improvements	
Cinema/plays/day trips	\$10	\$5	\$5	With Providence many outings are discounted with group bookings	
Building & contents insurance	\$38	\$30	\$8	Lower premiums due to a more secure environment	
Memberships	\$6	-	\$6	Homeowners have year round access all year round to the resort amenities	
Public transport	\$5	\$2	\$3	Resort bus available for weekly trips to local shops and amenities*	
Total	\$481*	\$177**	\$304**		

\* Source: ASFA Retirement Standard March Quarter 2023 \*\* The savings are Providence Lifestyle's best estimate and will be higher or lower depending on each Resort Homeowner's individual lifestyle habits. Information in this brochure was correct at the time of printing and is subject to change without notice due to availability, compliance, service or other considerations.

Providence Lifestyle

Resort Style Living for Over 50s

For more information please contact:

#### Blake Duffield

Sales Consultant for Piara Waters Lifestyle Resort **T** 0403 538 357 **E** blake@providencelifestyle.com.au

### **Mark Jewell**

Sales Consultant for Haynes, Henley Brook & Mandurah Resorts **T** 0411 497 111 **E** markJ@providencelifestyle.com.au

## providencelifestyle.com.au